



October 21, 2021

Village of Athens
Village Board
2 First Street
Athens, NY 12015

Ref: **Apparatus Bid Proposal**

Dear Board Members:

Rosenbauer America of 100 Third Street, Lyons, SD 57041, and Garrison Fire & Rescue Corp. of 3334 Route 23A, Palenville, New York 12463, our Sales Representative for your area, are pleased to submit the enclosed proposal for one (1) Rosenbauer Custom Pumper.

Our proposal dated September 7, 2021 has been tailored around your parameters and we are confident that you will find it meets the design, quality, and performance criteria of the equipment indicated in our meetings with the Village of Athens apparatus committee.

Our proposed apparatus includes One (1) **Rosenbauer** Aluminum FX Fire Apparatus Body with a Rosenbauer Commander Four Door Custom Chassis, Hale QMAX 1500 GPM Single Stage Pump, 2000 Gallon poly tank and miscellaneous loose equipment as specified within our proposal. Our net price F.O.B. Athens, NY is **Seven Hundred Forty Three Thousand, Three Hundred Forty Nine Dollars and Zero Cents (\$743,349.00)**.

The unit proposed will be completed within approximately 420 calendar days after award and signing of the contract or receipt of an approved purchase order. Bid prices will remain valid until close of business December 15, 2021.

Note: Prices listed are less any applicable local, state or federal taxes, which may be applied to the apparatus proposed. These items if applicable, shall be paid by the Village of Athens.

The completed apparatus shall be delivered to the Village of Athens by **Garrison Fire & Rescue Corp.**

Rosenbauer has included all warranties for the apparatus within our proposal.

Should **Rosenbauer** be the successful bidder, a Sales Drawing of the apparatus proposed will be provided.

A reference drawing has been provided within this proposal at this time.

Our authorized Service Center for your area is Garrison Fire & Rescue Corp., 3334 Route 23A, Palenville, NY 12463.

Thank you for the opportunity to submit our proposal. Should you have any questions, please feel free to contact our Sales Representative, Mr. Blake Garrison of Garrison Fire & Rescue Corp. at (518) 678-2281 or contact us here at the factory.

Sincerely,

A handwritten signature in black ink that reads "Scott Oyen". The signature is written in a cursive, flowing style.

Scott Oyen
Chief Executive Officer

cc: Garrison Fire & Rescue Corp.